## INTERNAL TRADE

## WHOLESALE TRADE

Wholesale Trade Survey, 1981-82

A sample survey of wholesale establishments was conducted by the Australian Bureau of Statistics (ABS) in respect of the year ended 30 June 1982. It was the second collection of the wholesale trade sector carried out by the ABS as part of the programme of integrated economic data collections. The first collection was conducted in respect of 1968-69. Within the ABS's programme of integrated economic collections, data for each industry sector conform to the same basic conceptual standards, thereby allowing comparisons between and across industry sectors. The results for the two wholesale trade collections are therefore comparable with results from economic data collections undertaken annually for the mining, manufacturing, electricity, and gas industries and periodically for the retail trade and construction industries.

The aim of the 1981-82 Wholesale Trade Survey was to cover the activities of all wholesale establishments which operated at any time during 1981-82 by means of a sample survey of businesses selected from the ABS's register of businesses. However, because of the methodology used to conduct the Survey, estimates are available only for Australia as a whole and not for individual States or Territories.

The industry classification of establishments in the 1981-82 Wholesale Trade Survey was based on the 1978 edition of the Australian Standard Industrial Classification (ASIC). Wholesale trade as defined in the ASIC includes the resale of new or used goods to retailers or other wholesalers or to institutional (including government), professional, or other business users (including farmers and builders). Generally speaking, it excludes the resale of goods to final consumers for personal or household consumption (defined as retail trade). However, sales of goods under the general heading of 'builders' hardware and supplies' are conventionally treated as wholesale sales in economic statistics.

| WHOLESALE ESTABLISHMENTS, SUMMARY OF OPERATIONS BY INDUSTRY CLASS, AUSTRALIA |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Establishments operating during yea | Persons employed | Wages and salaries | Tumover | $\begin{gathered} \text { Value } \\ \text { added } \end{gathered}$ | Fixed capital expenditure less disposals |
|  | number | '000 | \$n | \$m | \$m | \$m |
| 1968-69 | 33,296 | 346 | 992 | 13,187 | 2,545 | 229 |
| 1981-82 | 39,319 | 361 | 4,996 | 80,778 | 15,707 | 555 |



FIGURE 19. Wholesale establishments, tumover and value added by industry group as a percentage of total wholesale trade, Australia, 1981-82.

## RETAIL TRADE

## Censuses of retail establishments

Statistics of retail sales have been compiled for the years 1947-48, 1948-49, 1952-53, 1956-57, 1961-62, 1968-69, 1973-74, and 1979-80 from returns supplied by all retail establishments in Australia.

In general terms, these censuses have covered the trading activities of establishments which normally sell goods at retail prices to the general public from shops, rooms, kiosks, and yards. Particulars of retail sales obtained from these censuses were designed principally to cover sales to the final consumer of new and secondhand goods generally used for household and personal purposes. For this reason, sales of building materials, farm and industrial machinery and equipment, earthmoving equipment, etc., have been excluded from the censuses. For the same reason, and also because of difficulties in obtaining reliable and complete reporting, retail sales of builders' hardware and supplies, business machines and equipment, grain, feed, fertilisers and agricultural supplies, and tractors were excluded from the censuses. Retail sales of motor vehicles, parts etc., were included whether for industrial, commercial, farm, or private use. Retail census data are available from the Victorian Office of the Australian Bureau of Statistics.

Census of Retail Trade and Selected Service Establishments, 1979-80
The 1979-80 census was the eighth in the series of Censuses of Retail Trade and Selected Service Establishments conducted in Australia, and the third conducted as part of the Australian Bureau of Statistics' programme of integrated economic data collections. Within the programme, data from each industry sector conform to the same basic conceptual standards, thereby allowing comparative analysis between and across different industry sectors.

A much wider range of data was collected than for the previous retail census in 1973-74. The 1979-80 retail census was similar in content and scope to the 1968-69 retail census and was the first retail census in which details of total floor space were collected for all States and the Northern

Territory. Floor space data were not collected for bread and milk vendors, motor vehicle dealers, petrol and tyre retailers, nor for selected service establishments.

The scope of the 1979-80 retail census included all establishments classified to the Australian Standard Industrial Classification (ASIC) (1978 Edition) Subdivision 48 (Retail Trade) and the 'selected service' classes from ASIC Division L (Recreation, Personal, and Other Services). The ASIC classes from Division L are 9133 - Motion picture theatres, 9231 - Cafés and restaurants, 9232 Hotels, etc., (mainly drinking places), 9233 - Accommodation, 9241 - Licensed bowling clubs, 9242 - Licensed golf clubs, 9243 -Licensed clubs n.e.c., 9340 -Laundries and dry cleaners, 9351 - Men's hairdressers, and 9352 - Women's hairdressing and beauty salons.

The types of establishments not included were vending machine operators, door to door salesmen (other than bread and milk vendors), independent van salesmen, and occasional stall holders (including markets operated on a one day basis).

A range of census data was collected from all retail and selected service establishments owned by multi-establishment enterprises, and single establishment retail and selected service enterprises with turnover of $\$ 50,000$ or more (except for establishments classified to the ASIC classes 9232 - Hotels, etc. (mainly drinking places) and 9233 - Accommodation, for which the full range of data was collected irrespective of the enterprises' value of turnover). Employment, wages and salaries, turnover, and floor space (retail enterprises only) were also collected from single establishment retail and selected service enterprises with turnover of less than $\$ 50,000$. These small enterprises generally contribute only marginally to statistical aggregates other than number of establishments and floor space.

## Lack of comparability of the 1979-80 retail census with the 1973-74 retail census

Comparisons of the results of the 1979-80 and 1973-74 and previous censuses have not been made because of the increased scope and coverage of the 1979-80 census, the differences in methodologies used, and the changes in classification of census units as a result of the later version of ASIC.

## Selected statistics from the 1979-80 retail census

The tables below provide some results of the 1979-80 retail census. For more statistics and further information on the scope, coverage, definition, etc. of the census, reference should be made to a series of publications that are available for Australia as a whole and for each State and Territory. The publications include details of operations by industry class; industry and commodity details by regional areas; commodity sales and service takings; selected statistics by retail sales, turnover, and employment size, etc. The publications also include one for the accommodation component of the census and one on selected shopping centre statistics in Victoria.

Definitions of items included in the following tables are:
Establishments at 30 June. The number of establishments in operation at 30 June relates to retail and selected service establishments as such and does not include the number of separately located administrative offices and ancillary units.
Persons employed. Working proprietors and employees (including both full-time and part-time) on the pay roll, including those working at separately located administrative offices and ancillary units. Unpaid helpers are excluded.
Wages and salaries. The wages and salaries of all employees of the establishment, including those working at separately located administrative offices and ancillary units. Drawings of working proprietors are excluded.
Retail Sales. Total value of retail sales of goods.
Turnover. Sales of goods (retail and wholesale); all other operating revenue from outside the enterprise such as repair and service revenue; hiring of consumer goods; commissions; takings from meals and accommodation, hairdressing, theatre admissions, laundry and dry cleaning; and rent, leasing, and hiring revenue. Receipts from interest, royalties, dividends, and the sale of fixed tangible assets are excluded.
Purchases, transfers in, and selected expenses. Purchases of goods for resale and materials for manufacturing; transfers in from establishments of the enterprise other than retail or selected service establishments; charges for commission and sub-contract work; purchases of wrapping and packaging materials, electricity and fuel, and repair and maintenance expenses; outward freight and cartage; motor vehicle running expenses; sales commission payments and rent, leasing, and hiring expenses. Total floor space. Total floor area occupied by establishments (whether rented, leased, or owner occupied) including basements and upper floors. Parking areas and residential areas are excluded.

## RETAIL ESTABLISHMENTS (a), SUMMARY OF OPERATIONS BY INDUSTRY GROUP, VICTORIA, 1979-80

| Industry group | Establishments at 30 Juñe | Persons ( $b$ ) emploved at 30 -June | $\begin{gathered} \text { Wages } \\ \text { and } \\ \text { salaries (c) } \end{gathered}$ | Retail sales | Tumover | Purchases, transfers in, and selected expenses | $\begin{aligned} & \text { Total } \\ & \text { floor } \\ & \text { space } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | number | number | \$'000 | \$'000 | \$'000 | \$'000 | square metres |
| Department and general stores | 204 | 22,281 | 174,672 | 904,590 | 953,273 | 706,794 | 874,679 |
| Clothing, fabrics, and fumiture stores | 5,336 | 23,794 | 153,605 | 1,181,357 | 1,202,859 | 905,940 | 1,181,916 |
| Household appliance and hardware stores | 2,149 | 11,979 | 86,823 | 754,098 | 857,313 | 670,020 | 563,463 |
| Motor vehicle dealers; petrol and tyre retailers | 6,644 | 44,390 | 329,788 | 3,173,288 | 5,319,574 | 4,410,701 |  |
| Food stores | 11,069 | 70,237 | 304,573 | 3,579,074 | 3,615,046 | 2,944,572 | 1,944,717 |
| Other retailers | 4,637 | 20,161 | 109,325 | 891,448 | 926,577 | 676,020 | 809,875 |
| Total | 30,039 | 192,842 | 1,158,786 | 10,483,854 | 12,874,641 | 10,314,047 | 5,374,650 |

(a) Excludes single establishment retail enterprises with tumover of less than $\$ 50,000$.
(b) Includes working proprietors.
(c) Excludes drawings by working proprietors.

RETAIL SINGLE ESTABLISHMENT ENTERPRISES WITH TURNOVER LESS THAN $\$ 50,000$, SELECTED ITEMS BY INDUSTRY GROUP, VICTORIA, 1979-80

| Industry group | Establishments at 30 June | Employment at 30 June (a) |  |  | $\begin{gathered} \text { Wages } \\ \text { and } \\ \text { salaries }(b) \end{gathered}$ | Turnover | $\begin{aligned} & \text { Total } \\ & \text { floor } \\ & \text { space } \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Males | Females | Persons |  |  |  |
|  | number | number | number | number | \$'000 | \$ 000 | square metres |
| General stores | 12 | 10 | 16 | 26 | 26 | 311 | 1,010 |
| Clothing, fabrics, and fumiture stores | 2,268 | 1,270 | 2,390 | 3,660 | 3,845 | 58,355 | 125,419 |
| Household appliance and hardware stores | 1,112 | 1,043 | 799 | 1,842 | 1,832 | 28,284 | 76,389 |
| Motor vehicle dealers; petrol and tyre retailers | 1,575 | 2,389 | 628 | 3,017 | 4,560 | 44,842 |  |
| Food stores | 3,026 | 2,847 | 3,407 | 6,254 | 4,340 | 96,664 | 155,499 |
| Other retailers | 2,306 | 1,598 | 2,032 | 3,630 | 2,952 | 51,026 | 278,766 |
| Total | 10,299 | 9,157 | 9,272 | 18,429 | 17,554 | 279,482 | 637,083 |

(a) Includes working proprietors.
(b) Exeludes drawings by working proprietors.

## SELECTED SERVICE ESTABLISHMENTS (a), SUMMARY OF OPERATIONS BY

 INDUSTRY GROUP, VICTORIA, 1979-80| Industry group | Establishments | $\begin{gathered} \text { Persons } \\ \text { employed } \\ \text { at } 30 \text { June (b) } \end{gathered}$ | $\begin{gathered} \text { Wages } \\ \text { and } \\ \text { salaries (c) } \end{gathered}$ | $\begin{aligned} & \text { Retail } \\ & \text { sales } \end{aligned}$ | Turnover | Purchases, transfers in, and selected expenses |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | number | number | \$'000 | \$ 000 | \$'000 | \$'000 |
| Motion picture theatres | 127 | 1,744 | 12,121 | 8,071 | 49,112 | 21,170 |
| Restaurants, hotels, and accommodation | 4,294 | 44,240 | 240,021 | 619,561 | 1,128,615 | 630,857 |
| Licensed clubs | 424 | 5,024 | 33,264 | 64,844 | 110,148 | 52,931 |
| Laundries and dry cleaners | 416 | 3,811 | 29,906 | 579 | 74,347 | 20,262 |
| Hairdressers and beauty salons | 545 | 2,876 | 19,452 | 2,729 | 43,870 | 12,394 |
| Total | 5,806 | 57,695 | 334,765 | 695,784 | 1,406,092 | 737,614 |

(a) Excludes single selected service enterprises with tumover less than $\$ 50,000$ (except for hotels, etc. mainly drinking places, and accommodation establishments).
(b) Includes working proprietors
(c) Excludes drawings by working proprietors.

SELECTED SERVICE SINGLE ESTABLISHMENT ENTERPRISES (a) WITH TURNOVER LESS THAN $\$ 50,000$, SELECTED ITEMS BY INDUSTRY GROUP, VICTORIA, 1979-80

| Industry group | Establishments at 30 June | Employment at 30 June (b) |  |  | $\begin{gathered} \text { Wages } \\ \text { and } \\ \text { salaries (c) } \end{gathered}$ | Turnover |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Males | Females | Persons |  |  |
|  | number | number | number | number | \$'000 | \$'000 |
| Motion picture theatres | 20 | 42 | 25 | 67 | 74 | 324 |
| Restaurants, hotels, and accommodation | 606 | 745 | 1,181 | 1,926 | 2,191 | 19,152 |
| Licensed clubs | 47 | 69 | 17 | 86 | 333 | 1,574 |
| Laundries and dry cleaners | 443 | 415 | 413 | 828 | 981 | 9,278 |
| Hairdressers and beauty salons | 2,185 | 1,067 | 3,377 | 4,444 | 13,142 | 47,331 |
| Total | 3,301 | 2,338 | 5,013 | 7,351 | 16,721 | 77,660 |

(a) Excludes hotels, etc. (mainly drinking places), and accommodation establishments.
(b) Ineludes working proprietors.
(c) Exeludes drawings by working proprietors.

RETAIL ESTABLISHMENTS ( $a$ ), SELECTED ITEMS BY STATISTICAL DIVISION, VICTORIA, 1979-80

| Statistical division | Establishments at 30 June | Employment at 30 June (b) |  |  | $\begin{gathered} \text { Wages } \\ \text { and } \\ \text { salaries (c) } \end{gathered}$ | Turnover | Total floorspace (d) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Males | Females | Persons |  |  |  |
|  | number | number | number | number | \$'000 | \$'000 | square metres |
| Melbourne | 28,304 | 79,408 | 74,759 | 154,167 | 898,150 | 10,164,311 | 4,123,282 |
| Barwon | 1,913 | 5,040 | 5,364 | 10,404 | 52,723 | 554,677 | 296,888 |
| Central Highlands | 1,166 | 2,880 | 2,855 | 5,735 | 30,266 | 305,319 | 214,268 |
| South Western | 1,088 | 2,501 | 2,257 | 4,758 | 22,043 | 240,327 | 163,838 |
| Wimmera | 718 | 1,489 | 1,308 | 2,797 | 12,881 | 142,894 | 103,413 |
| Northern Mallee | 848 | 2,184 | 2,084 | 4,268 | 21,758 | 228,764 | 131,446 |
| Loddon-Campaspe | 1,688 | 3,920 | 3,871 | 7,791 | 36,138 | 381,322 | 232,725 |
| Goulburn | 1,381 | 3,446 | 3,389 | 6,835 | 32,701 | 357,815 | 217,791 |
| North Eastern | 817 | 1,960 | 1,674 | 3,634 | 18,435 | 196,991 | 179,146 |
| East Gippsland | 678 | 1,617 | 1,544 | 3,161 | 15,155 | 178,465 | 98,642 |
| Central Gippsland | 1,298 | 2,933 | 3,380 | 6,313 | 31,139 | 337,129 | 187,665 |
| East Central | 439 | 708 | 700 | 1,408 | 4,953 | 66,108 | 62,629 |
| Total | 40,338 | 108,086 | 103,185 | 211,271 | 1,176,340 | 13,154,123 | 6,011,733 |

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## SELECTED SERVICE ESTABLISHMENTS ( $a$ ), SELECTED ITEMS BY STATISTICAL DIVISION, VICTORIA, 1979-80

| Industry group | Establishments at 30 June | Employment at 30 June (b) |  |  | $\begin{gathered} \text { Wages } \\ \text { and } \\ \text { salaries }(c) \\ \hline \end{gathered}$ | Tumover |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Males | Females | Persons |  |  |
|  | number | number | number | number | \$'000 | \$'000 |
| Melbourne | 5,630 | 20,433 | 25,155 | 45,588 | 261,718 | 1,027,832 |
| Barwon | 480 | 1,364 | 1,832 | 3,196 | 16,420 | 75,277 |
| Central Highlands | 342 | 729 | 1,051 | 1,780 | 7,855 | 42,835 |
| South Western | 305 | 717 | 1,009 | 1,726 | 7,322 | 38,007 |
| Wimmera | 211 | 409 | 582 | 991 | 3,939 | 21,637 |
| Northern Mallee | 228 | 680 | 985 | 1,665 | 8,885 | 39,451 |
| Loddon-Campaspe | 477 | 929 | 1,357 | 2,286 | 8,584 | 52,219 |
| Goulburn | 417 | 929 | 1,216 | 2,145 | 9,031 | 53,417 |
| North Eastern | 313 | 690 | 992 | 1,682 | 7,399 | 37,785 |
| East Gippsland | 244 | 526 | 749 | 1,275 | 7,012 | 31,123 |
| Central Gippsland | 312 | 737 | 1,226 | 1,963 | 9,606 | 45,858 |
| East Central | 148 | 319 | 430 | 749 | 3,716 | 18,312 |
| Total | 9,107 | 28,462 | 36,584 | 65,046 | 351,486 | 1,483,752 |

(a) Includes all single establishment selected service enterprises with tumover of less than $\$ 50,000$.
(b) Includes working proprietors
(c) Excludes drawings by working proprictors.

RETAIL ESTABLISHMENTS ( $a$ ), NUMBER OF ESTABLISHMENTS AND VALUE OF RETAIL SALES BY COMMODITY ITEM, VICTORIA, 1979-80

| Commodity item | Establishments at 30 June | Retail sales |
| :---: | :---: | :---: |
|  | number | \$'000 |
| Groceries and confectionery | 8,835 | 1,767,035 |
| Fresh meat | 3,021 | 549,393 |
| Fresh fruit and vegetables | 2,951 | 231,542 |
| Bread, cakes, and pastries | 5,424 | 154,927 |
| Ready to eat take away food, including fresh seafoods | 4,770 | 240,302 |
| Ice cream, soft drinks, milk drinks - for immediate consumption | 5,961 | 107,249 |
| Beer, wine, and spirits | 821 | 250,156 |
| Cigarettes and other tobacco products | 7,929 | 264,916 |
| Fumiture, mattresses, awnings, blinds, etc. | 1,193 | 250,975 |
| Floor coverings, carpets, lino, floor tiles, etc. | 721 | 125,337 |
| Fabrics, piecegoods, drapery, manchester, blankets, soft furnishings, etc. | 1,601 | 228,384 |
| Clothing and accessories - men's and boys' | 2,056 | 334,018 |
| Clothing and accessories - women's, girls' and infants' | 3,169 | 559,019 |
| Footwear | 1,781 | 200,186 |
| Radios, radiograms, record players, tape recorders, television sets, and accessories | 1,131 | 197,852 |
| Musical instruments, records, sheet music, etc. | 602 | 83,409 |
| Domestic refrigerators, freezers, washing machines, stoves, clothes dryers, dishwashers, air conditioners, and evaporative coolers | 611 | 139,372 |
| Other household appliances and accessories | 1,138 | 124,462 |
| Kitchenware, china, glassware, and garden equipment | 2,181 | 206,988 |
| Petrol, oils, and motor lubricants, etc. | 3,316 | 754,280 |
| New motor vehicles including trucks and commercial vehicles | 656 | 1,070,603 |
| New parts and accessories for motor vehicles | 2,519 | 271,317 |
| Used motor vehicles including trucks and commercial vehicles | 1,206 | 739,548 |
| Used parts and accessories for motor vehicles | 485 | 37,768 |
| New and used motor cycles, motor scooters, parts, and accessories | 289 | 60,244 |
| New and used tyres, tubes, and batteries for motor vehicles and motor cycles | 2,199 | 155,588 |
| New and used boats, outboard motors, car, box and boat trailers | 204 | 37,210 |
| New and used caravans | 103 | 40,312 |
| Cosmetics, perfumes, toilet preparations, etc. | 2,431 | 166,944 |
| Prescription and patent medicines and therapeutic appliances | 1,472 | 168,309 |
| Photographic equipment and supplies | 1,611 | 57,936 |
| Watches, clocks, jewellery, and silverware | 1,408 | 154,528 |
| Sporting goods and requisites, camping equipment, bicycles, toys, etc. | 2,230 | 189,652 |
| Books, stationery, newspapers, periodicals, devotional and religious goods, artists' requisites | 3,790 | 307,739 |
| Antiques, disposal goods, unredeemed pledges, and other secondhand goods | 545 | 73,570 |
| Cut flowers, garden seeds, shrubs, trees, and other nursery stock | 752 | 63,170 |

RETAIL ESTABLISHMENTS (a), NUMBER OF ESTABLISHMENTS AND VALUE OF RETALL SALES BY COMMODITY ITEM, VICTORIA, 1979-80 - continued

|  | Commodity item | Establishments <br> at 30 June | Retail <br> sales |
| :---: | :---: | :---: | :---: |
| Goods not included above |  | number | $\$ \prime 000$ |
| Total retail sales of goods | 2,247 | 119,614 |  |
|  |  |  | $10,483,854$ |

(a) Excludes single establishment retail enterprises with turnover of less than $\$ 50,000$.

## Survey of Retail Establishments

During the period between censuses, estimates of the value of retail sales are made on the basis of returns received from representative samples of retail establishments. Sample returns are supplied by retail businesses which account for a substantial proportion of all retail sales in Australia. Estimated totals are calculated by methods appropriate to a stratified sample.

Series based on the 1973-74 Census of Retail Establishments are available from September quarter 1975 until June quarter 1982.

Following completion of the 1979-80 retail census a redesigned survey system was introduced for monthly and quarterly estimates of the value of retail sales. The new series of monthly and quarterly estimates are based on the results of the 1979-80 retail census and differ in scope and coverage from that of the previous survey. The new series includes establishments in all States and the Australian Capital Territory, but excludes those in the Northern Territory, whereas the previous series excluded establishments in both Territories.

In addition to total estimates for Australia, the new monthly series provides statistics of the value of retail sales classified by broad industry group for each State and Australia. The new quarterly series provides estimates of the value of retail sales for each State and Australia by broad commodity groups.

In the new series, all establishments in Subdivision 48 of the 1978 edition of the Australian Standard Industrial Classification (ASIC) are included in the scope of the survey, with the exception of motor establishments, bread and milk vendors, footwear repairers, and electrical repairers. The following service establishments are also included: cafes and restaurants, hotels, etc. (mainly drinking places), licensed clubs, and hairdressers.

While the previous survey included licensed hotels and motels predominantly engaged in providing accommodation, these businesses are excluded from the new survey.

The survey is based on a random sample of retail and selected service establishments within the scope of the survey. From the data reported by the sampled establishments, aggregates comprising all retail sales in Australia (excluding Northern Territory) are estimated.

> VALUE OF RETAIL SALES (a), VICTORIA
(\$m)

| Commodity group | 1978-79 | 1979-80 | 1980-81 | 1981-82 | 1982-83 | 1983-84 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Groceries | 1,310.5 | 1,530.5 | 1,728.5 | 1,912.9 | 2,441.9 | 2,786.8 |
| Butchers' meat | 512.3 | 586.3 | 630.6 | 667.8 | 639.4 | 645.7 |
| Other food (b) | 693.3 | 757.1 | 884.6 | 989.6 | 1,083.4 | 1,142.4 |
| Total food and groceries | 2,516.1 | 2,873.9 | 3,243.7 | 3,570.3 | 4,164.7 | 4,574.9 |
| Beer, wine, and spirits | 813.7 | 897.7 | 993.7 | 1,097.6 | 1,329.9 | 1,411.0 |
| Clothing and drapery | 1,032.1 | 1,092.0 | 1,250.0 | 1,370.8 | 1,596.9 | 1,690.2 |
| Footwear | 174.0 | 190.5 | 215.5 | 236.8 | 242.0 | 266.8 |
| Domestic hardware, china, etc. (c) | 286.6 | 325.8 | 379.2 | 424.1 | 507.0 | 552.5 |
| Electrical goods (d) | 488.1 | 538.1 | 638.3 | 732.7 | 763.3 | 881.3 |
| Furniture and floor coverings | 329.6 | 373.4 | 419.2 | 457.1 | 476.5 | 488.1 |
| Chemists' goods | 361.3 | 394.5 | 444.4 | 500.0 | 477.8 | 503.2 |
| Newspapers, books, and stationery | 247.9 | 286.1 | 324.6 | 350.7 | 405.9 | 470.3 |
| Other goods ( $e$ ) | 625.6 | 700.1 | 776.0 | 867.1 | 932.6 | 1,010.4 |
| Total (excluding motor vehicle parts, petrol, etc.) | 6,875.0 | 7,672.1 | 8,684.6 | 9,607.2 | 10,896.7 | 11,848.7 |

[^1]
## OTHER INTERNAL TRADE

## Consumer protection

Ministry of Consumer Affairs
On 3 June 1974, the Ministry of Consumer Affairs came into operation under the provisions of the Ministry of Consumer Affairs Act 1973. The objects of the Ministry are to promote a fair market place by the improvement of consumer and trader relations, the encouragement, by education, of consumer awareness and responsibility, the investigation and settling of disputes, the investigation of practices which prejudice a fair market, the administration and enforcement of the Acts for which the Minister is responsible, and through legislative development and review.

The Ministry of Consumer Affairs administers the following legislation: Ministry of Consumer Affairs Act 1973, Consumer Affairs Act 1972, Small Claims Tribunal Act 1973, Disposal of Uncollected Goods Act 1961, Motor Car Traders Act 1973, Building Contracts (Deposits) Act 1982, Market Court Act 1978, Residential Tenancies Act 1980, (part), Credit Act 1984, Credit (Administration) Act 1984, Credit Reporting Act 1978, Weights and Measures Act 1958 (part), Chattel Securities Act 1981 (part), Employment Agents Act 1983, Finance Brokers Act 1969, and the Local Government Act 1958 (part).

The Consumer Affairs Act 1972 covers the following topics: Proceedings on behalf of consumers; dishonest or undesirable trade practices (including trading stamps or coupons, false or misleading advertising, misleading marking of prices, mock auctions, door to door sales, unordered goods or services, pyramid selling schemes, and referral selling); marking of merchandise; safe design and construction of goods; imposition of safety requirements by regulation; provisions for packaging regulations; and regulations and standards regarding trade descriptions and product safety. The Consumer Affairs Act also covers the establishment of the Victorian Consumer Affairs Committee.

The Ministry of Consumer Affairs comprises five divisions: Education and Community Programs, Policy, Complaints and Claims, Regulation and Standards, and Management and Information Services. In addition, it co-ordinates five bodies: the Victorian Consumer Affairs Committee, the Motor Car Traders Committee, the Market Court, the Small Claims Tribunals, and the Residential Tenancies Tribunal.

Assistance is provided by the Ministry through the following services:
(1) Customer information and referral service

This provides the first point of contact for telephone and personal inquiries. It seeks to provide accurate information and advice on consumer and tenancy matters and to make appropriate referrals. Any member of the public is eligible to use the service, which can be obtained by telephone or personal visit.
(2) Complaints processing and investigation

Staff receive and investigate consumer and tenancy complaints and seek to resolve them through conciliation by mediating between traders and consumers, and landlords and tenants. The service is available to all consumers, traders, tenants, and landlords, but complaints must be lodged in writing or in person.
(3) Redress and adjudication

Articles on the Small Claims Tribunals and the Residential Tenancies Tribunal can be found in Chapter 28 of this Year Book.
(4) Regulation and enforcement

This service seeks to minimise unfair business conduct and unsafe and misrepresented products by ensuring compliance with the relevant legislation. The Ministry of Consumer Affairs also identifies and regulates products which require standardisation in terms of information provided, safety, packaging, and labelling, in order to achieve safe and correctly represented products.

The enforcement of legislation involves periodic inspections being undertaken in particular categories of business to maintain a visible presence in the market place. Alleged breaches and particular complaint trends are investigated to ascertain whether legislative requirements are being breached.
(5) Motor Car Traders Committee

This is an independent statutory authority which administers the Motor Car Traders Act 1973. This Act regulates motor car trading activities through the licensing of motor car traders and the investigation of complaints and breaches of the Act and its regulations.

## (6) Regional and local services

These services aim to reduce barriers to the public's access to the Ministry of Consumer Affairs through an office at Footscray, a mobile van, a visiting service to regions in Victoria, and development of strong links with community groups to provide for the assistance of organisations in the delivery of Ministry programmes. The aim is to ensure that accurate information on consumer affairs is available, relevant referrals made, and recourse to remedial action facilitated.
(7) Consumer and trader education

The Ministry seeks to provide consumers and traders with an understanding of market practices and problems in order that all parties enter the market-place on an equal footing so that informed judgements and choices can be made and complaints and errors minimised. This work involves media campaigns, literature dissemination, public speaking engagements, and advice to and training of consumer groups.

## Small Business Development Corporation

The Small Business Development Corporation is a statutory authority established by the Victorian Parliament in June 1976. It operates under the Small Business Development Corporation Act 1976 and has five members appointed by the Governor in Council. These members have responsibility for the Corporation's overall operations.

The Corporation reports to the Minister for Industry, Technology and Resources, the Minister designated with Special Responsibility for Small Business.

The objective of the Corporation is to do all things possible to develop, increase, and assist small and medium businesses in Victoria. This objective is achieved through the work of the Corporation's divisions - Business Advice, Finance, and Training.

The Business Advice Division determines the specific needs of all enquirers and provides information or refers to the appropriate community sources of advice and expertise. In-depth interviews are arranged and a systematic plan of action developed to help the small business acquire the necessary expertise and financial resources.

The Finance Division counsels new starters and people already in business on finance matters and assists viable businesses to seek suitable finance.

The Training Division aims to increase the participation of existing and intending small business owner/managers in management training. It also encourages the provision of additional courses seen as relevant by small business people.

In addition to these divisions the Corporation is also involved in research on matters of interest to the small business community and publishes booklets and leaflets of educational and informational value.
Further references: Retailing in Victoria since 1957, Victorian Year Book 1969, pp. 735-6; Retailing in Victoria 1975, pp. 510-2; Changes in retailing during the 1970s, 1981, pp. 411-12; Economic Censuses, 1968-69, 1983, pp. 382; Census of Retail Trade and Selected Service Establishments, 1981, p.413, 1983, p. 383; Retailing, 1934 to 1984, 1984, pp. 392-402

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Wholesale Establishments: Details of Operations by Industry Class, Australia, 1981-82 (8638.0)


[^0]:    (a) Includes all retail establishments.
    (b) Includes working proprietors
    (c) Excludes drawings by working proprietors
    (d) Excludes ASIC group 486 - motor vehicle dealers, and petrol and tyre retailers.

[^1]:    (a) Surveys based on 1973-74 retail census
    (b) Includes fresh fruit, and vegetables, confectionery, soft drinks, ice cream, cakes, pastry, cooked provisions, fish, and wrapped lunches.
    (c) Excludes basic building materials, builders' hardware, and supplies. Includes watches, clocks, jewellery and silverware, garden supplies, and garden fertilisers and pesticides.
    (d) Includes radios, television sets and accessories, musical instruments, domestic refrigerators, and bottled liquefied petroleum gas.
    (e) Includes tobacco, cigarettes, sporting and travel goods, toys, photographic equipment and supplies, and antiques.

